February 14, 1956

Mr. Selig Ginsberg,
Room 4866,
5th and H Street,
Washington, D.C.

Reference: TA 30466

Dear Mr. Ginsberg,

Thank you for your kind attention, and that of your colleagues, upon the occasion of my visit last Friday, February 10th. As I indicated at that time, we feel obliged to request a reconsideration of the necessity certificate #30466 which was issued to this company on February 6th in connection with the referenced application.

May I reiterate here the points which we consider significant?

1.   The space concerned will be utilized exclusively for research and development programs for the Army, Air Force, and the Navy, and also for other sensitive governmental agencies, as detailed in our application.

2.   As a company of about 500 employees, we already have 140 engineering personnel, far in excess of the requirements for our normal operations. The additional personnel and space presently under consideration are in our opinion far in excess also of any reasonable expectations for a modest instrument company such as Perkin-Elmer. Our present 5-year forecasts call for 60 engineers in our commercial work by 1961. These facts were verified by the Air Force examiner in his personal examination.

Mr. Selig Ginsberg
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One important program has not been given more than passing reference in our submission for security reasons and yet lies at the heart of our building expansion. I have requested a representative of the organization involved to contact you to outline more concretely the nature of our activities. Please withhold final reconsideration until he has contacted you.

The above factors, in conjuction with those presented in our original submission, will indicate to you as they have to us, that a certification substantially in excess of 50% is warranted in this instance.

We are grateful for your considerate attention.

Very truly yours,

THE PERKIN-ELMER CORPORATION

Lloyd C. Ahlgren
Treasurer

LCA:KC